

Life is the sun upon your roof and the twitching of the fish in a pan, with ATO thoughts furthest from your mind

Rick Ledingham retired from his roofing business eight years ago to pursue a career as a full time share trader and professional speaker. Success came fast as he travelled nationally and internationally as a key note speaker and mindset coach for one of Australia's largest global trading companies.

As a business owner, the global financial crisis did not overlook Rick – a close call with bankruptcy led him across the border and on a mission to heal his fiscal malaises.

Rick and his family then returned to NSW bringing with them a large capital gains liability from property they had bought years ago which had to be sold to ride out the GFC, triggering some hefty CGT debts.

Rekindling his relationship with Collins Hume, Rick sought out the expertise of [Ian Wunsch](#) to get their affairs back in order. Ian began by bringing their finances up to date and, as their tax lodgements had fallen behind, establishing exactly what their tax liabilities were to get them back on track.

The next step involved Ian's skilful negotiation with the tax office to have these not insignificant liabilities waived. Ian's deft negotiation enabled Rick and his family to keep their house and start over with a clean slate with the ATO.

These days, the Ledinghams are successful business people having pioneered one business on the Central Coast and two businesses in the Northern Rivers. They love to inspire and assist people to succeed in whatever pursuit they have in life.

"We like working with Ian because he's friendly and easy to talk to," says Rick.

"There's never any rush; he relates the information to us simply and effectively, and asks us what we're trying to achieve (rather than stating what we should do)."

"Our relationship goes beyond just business; Ian has become a trusted friend. He has sorted out and streamlined our finances by going the extra mile."

Ian Wunsch says, "I think there are probably numerous business people out there who are totally uneducated about proper provisioning for tax debts that are potentially owing. The ground work to resolve issues and obtain good outcomes can be arduous, but the look of relief on clients' face makes it all worthwhile."



Ian's strategies and attention to client service have allowed Rick to now set about rebuilding a renowned professional speaking business, coaching leaders of global multi-million dollar corporations, as well as take on some extra business opportunities.

In doing so, Rick can now choose which of his businesses takes priority, or juggle to suit whilst he focuses on his family, including mentoring and helping his son become the family's sixth generation roofer.

The happy end to the story, we're very pleased to report, is that Rick remains financially fit and healthy. This allows him to allocate his attention to business or personal life, as he deems appropriate, and always with our help and support.