

Local design and manufacturing business cooking with gas

Multi award winning Collins Hume client [Solid Kitchens 'n' Cabinets](#), located in beautiful Alstonville, has specialised in all aspects of kitchen and cabinetry design, manufacture and installation for over 15 years.

With the know-how and creativity to make cooking more enjoyable (and let's face it, who couldn't use some extra help with that?) we spoke with one half of their dynamic duo, Deanne Watson, about what makes their business tick.

For starters, both Deanne and Chenoa have extensive experience when it comes to marrying key parts of their business function with talent. Business and design qualified Deanne runs the front and back office, leaving Chenoa to design and build the stunning kitchens that have become their hallmark.

Deanne's formative business 'training' from her father has held them in good stead.

"Collins Hume keeps us focussed on staying compliant with the ATO," she says. "[Ian Wunsch](#) worked with dad when he owned his own business, which is when I became one of their wage earner clients so the connection is still strong. Ian keeps in touch and helps to keep us on top of things."

Normally Collins Hume helps Deanne and Chenoa with their tax and accounting throughout the year. But when the business experienced some growing pains recently, Ian was quick to get things in perspective by touching on some [budget planning](#) to see them through.

"We make sure our end of year financial planning is discussed quarterly, plus any other financial matters that crop up, such as advice on purchasing equipment and vehicles and best way to go about it for tax purposes."

Deanne and Chenoa also used Collins Hume as their sounding board when they were thinking about purchasing a property. They had been in discussions with Ian for a while about either purchasing or moving to larger premises. When their lease expired Deanne and Chenoa found a property that not only suited their current needs with room for expansion, but also had additional income from leases to other businesses.

"Ian was initially hesitant about us taking on more debt, but then came round to the idea of our rental property proposition," she says. "We sat down with Ian and analysed our finance commitments including the new property and loans/leases that were coming to maturity and satisfied ourselves that it was a viable proposition."



"It's like we have an elder statesman scrutinising our business actions closely, not being negative, but making sure we can make the opportunities work. It means we've thought things through properly before we run an idea by Ian."

"Ian liaised with our Solicitor in relation to GST matters relating to the purchase and devised a structure in which to hold the property that is both flexible for our future plans and tax efficient."

"With Ian keeping an eye on us regularly, not just annually, we have peace of mind. As business owners we can only do so much, which is why we let Collins Hume roll on with what they need to do."

"That allows us to focus on delivering a high-end product to our clients, knowing that our business is not only compliant when it comes to the ATO, but that we have more than just accountants with our best interests at heart."

Read more about Deanne's and Chenoa's business at <http://solidkitchens.com.au/>.

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